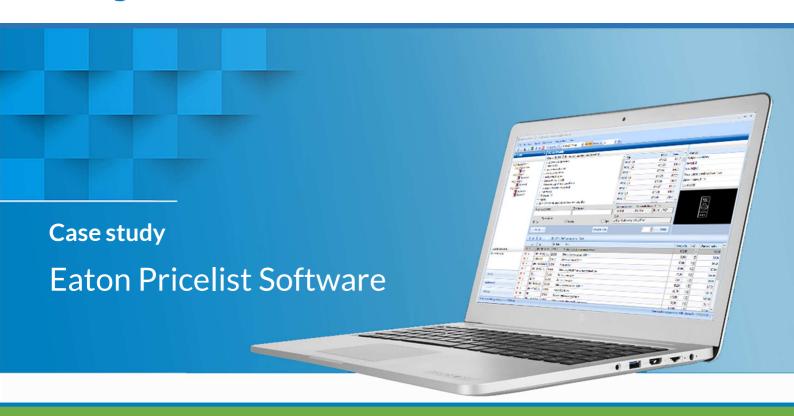
xergo



Navigating within the rich range of Eaton's products has been a challenge for designers, wholesalers and sales support departments. The need to prepare offers, manage bills of materials, discounts, access to product information and support design process gave the reason to create a pricelist tool.

REQUIREMENTS



- Design interface for easy product finding
- Creation of BOMs (Bill of Material)
- ✓ BOMs in the form of a tree for convenient management of the individual components of the offer
- ✓ Give designers a flexible tool to support design processes in CAD tools, including the ability to generate a material set based on CAD design.
- Support for discount groups for individual BOM
- ✓ Access to information about catalogue cards, product technical information etc.
- ✓ Import BOM from external data sources
- ✓ Working with Configurators to accelerate the selection process of Eaton products and minimize ordering errors
- ✓ The Eaton news channel so that users are familiar with current news, promotions
- Custom Ordering Numbers
- ✓ Replacement parts for obsolete products

CHALLENGES



- Creating a universal tool that combines the needs of different groups of users: distributors, sales departments, internal employees, designers.
- ✓ Preparation of a platform for exchanging data with external applications, including configurators like SBC, NZM conf etc.
- ✓ Elaboration of the appearance scheme of the offer to clearly divide and summarize the individual components of the contract
- ✓ Create a clear interface of the program, allowing for comfortable work on the bidding process, information acquisition or project activities

PROCESS

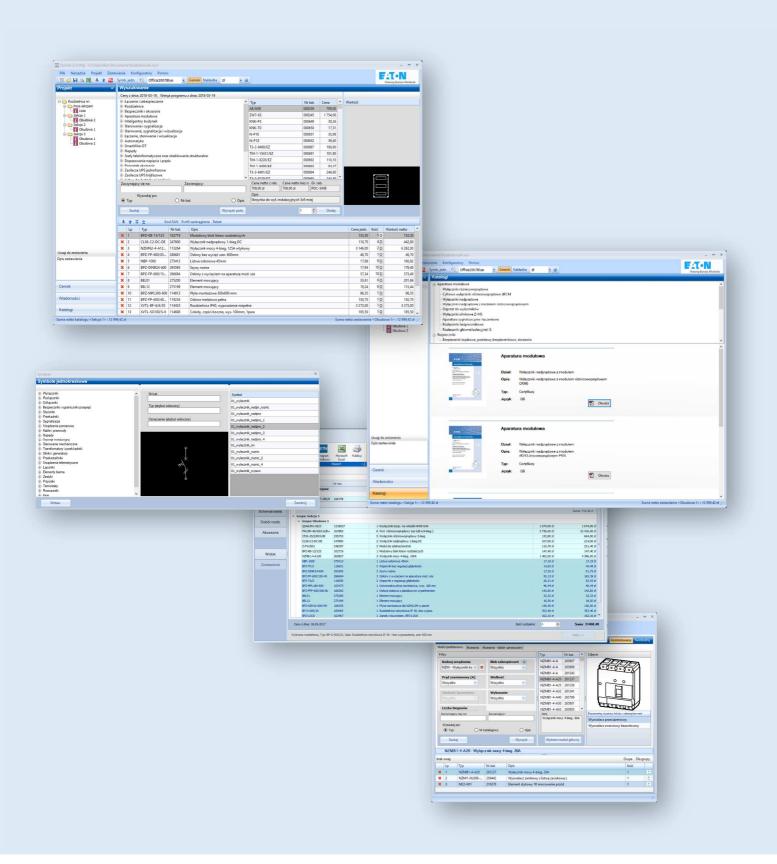


- ✓ Design Master Data for more than 20 thousand products
- ✓ Creation of more than 15 thousand-parameterized CAD drawings (module views, single line diagram symbols)

EFECTS



- More than 15 thousand users
- Create offers quickly and easily, up to 70% faster
- ✓ Supporting CAD designers (instant generation of BOM from design, previously 1h for simple project)
- ✓ Increased interest in assortment
- Creating an effective marketing channel for product promotion



ABOUT CLIENT



Eaton Corporation located in Poland has three manufacturing plants and two sales branches. Eaton is global leader in electrical, hydraulic and mechanic system and solutions. Globally hiring over 96 000 people in more than 175 countries.

ABOUT XERGO



Xergo is based in Wrocław engineering software development company. Offered services include software development, like CAE applications, configuration tools (with different level of complexity). We focus on engineering domain and are able to provide, high detail Revit families block development (RFA) and Revit Add-ins.







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